Teaching Innovations, Volume 38, Issue 1, pp. 27–45 DOI: 10.5937/inovacije2501027R



## Roberto Rojas-Alfaro<sup>1</sup>

Salt Lake Community College, Salt Lake City, Utah, USA Original scientific paper

Paper received: Jan 15 2025 Paper accepted: Mar 7 2025 Article Published: Apr 15 2025

## Non-formal interviews as model interfaces: A case for deep learning in workplace instructional design research

## **Extended summary**

This study examines non-formal interviews as a qualitative data collection method in instructional design research (IDR), particularly in workplace-based lifelong learning interventions. Traditional qualitative methods, such as formal interviews, rely on retrospective reflections, which may obscure real-time complexities of workplace learning and behavior change. This research proposes non-formal interviews as model interfaces to capture immediate, context-sensitive insights into workplace language use, communication challenges, and professional interactions. Drawing on a case study of Costa Rican airport customs officers learning vocational English, this study explores how real-time, embedded inquiry can enhance instructional design methodologies for workplace training.

Grounded in critical qualitative research (Creswell, 2013), this study advances discussions in IDR (Shernoff et al., 2020), emphasizing deep learning in professional environments (Jones & Sharma, 2021). Workplace learning requires dynamic, behavior-driven interventions (Gunderson, 1999; Bello-Bravo et al., 2022). However, existing IDR methodologies rely heavily on formal interviews, which introduce a reflective buffer—the gap between the event and the participant's recollection (Seidman, 2013). This delay can obscure spontaneous, in-themoment insights essential for capturing real-world learning challenges. The study aligns with research that underscores the necessity of flexible, adaptive data collection methods in professional environments (Lobe et al., 2020) and builds on previous work on situated workplace learning (Holland, 2019).

https://orcid.org/0000-0003-1600-4578

Copyright @ 2025 by the publisher Faculty of Education, University of Belgrade, SERBIA.

This is an open access article distributed under the terms of the Creative Commons Attribution License (CC BY 4.0) (https://creativecommons.org/licenses/by/4.0/), which permits unrestricted use, distribution, and reproduction in any medium, provided the original paper is accurately cited.

<sup>1</sup> roberto.rojas-alfaro@slcc.edu,

Employing an autoethnographic case study (Ellis et al., 2011), the researcher revisited prior research on Costa Rican customs officers who interact daily with English-speaking travelers yet lack formal occupational English training (Rojas-Alfaro, 2021). Non-formal interviews were used to document workplace communication strategies and adaptation through:

- *Shadowing* Observing customs officers as they execute tasks, interact with travelers, and navigate workplace demands, mapping real-time language use.
- *Observational Conversations* Engaging officers in situated, informal dialogues that elicit immediate reflections on language barriers and training needs.
- *Researcher-Participant Collaboration* Adjusting inquiry focus in response to emergent workplace realities, allowing officers to co-construct knowledge about their language use and propose training solutions.

Through this integration, non-formal interviews bridge structured interviews with embedded ethnographic methods (Hamada, 2019), enhancing qualitative insights, ecological validity, and instructional interventions tailored to professional needs.

The study identifies four key affordances of non-formal interviews in workplace instructional design:

- 1. *Real-Time Data Collection* Unlike formal interviews, which rely on memory, nonformal interviews capture workplace dynamics as they unfold, providing accurate representations of task execution and language use.
- 2. *Reduction of the Reflective Buffer* Asking questions during task execution (e.g., "Why did you do that?") elicits responses grounded in immediate workplace realities, preventing post-hoc rationalization.
- 3. *Workplace-Specific Adaptability* Non-formal interviews accommodate dynamic environments, documenting linguistic adaptation in response to workplace demands and evolving professional practices.
- 4. *Participant-Driven Insights* Through shadowing and conversational engagement, participants actively shaped the research process, highlighting emergent needs in vocational English training that structured interviews may not reveal.

Officers frequently relied on informal learning strategies, such as peer-to-peer language exchange and spontaneous role-play with travelers, to develop English proficiency. These findings highlight the need for instructional design models that support real-time workplace learning rather than relying solely on pre-scripted, classroom-based training. Shadowing and observational conversations create essential feedback loops for refining training programs, ensuring greater relevance and engagement.

Additionally, the study highlights the ethical dimension of real-time inquiry in instructional design, emphasizing that transparency, participant agency, and academic integrity must remain central to ensure embedded data collection respects professional boundaries while still yielding actionable insights. By formalizing a structured yet flexible approach to non-formal interviews, this research provides a methodological model that can be adapted for other workplace learning contexts, ensuring instructional design research remains responsive to realworld professional challenges.

Keywords: instructional design research, occupational English, non-formal interview, shadowing, airport customs

## References

- Abudulai, M., Seini, S. S., Haruna, M., Mohammed, A. M., & Stephen, K. A. (2016). Farmer participatory pest management evaluations and variety selection in diagnostic farmer field Fora in cowpea in Ghana. *African Journal of Agricultural Research*, 1(19), 1765–1771. https:// doi.org/10.5897/AJAR2016.10887
- Adhabi, E., & Anozie, C. B. (2017). Literature review for the type of interview in qualitative research. *International Journal of Education*, 9(3), 86–97. https://doi.org/10.5296/ije.v9i3.11483
- Anderson, K. T., & Holloway-Libell, J. (2014). A Review of "Interviewing as Qualitative Research: A Guide for Researchers in Education and the Social Sciences". *The Journal of Educational Research*, *107*(5), 428. https://doi.org/10.1080/00220671.2014.938514
- Ashby, W. R. (1957). An introduction to cybernetics. Chapman & Hall, Ltd.
- Bello-Bravo, J., Diaz, R., Venugopal, S., Viswanathan, M., & Pittendrigh, B. R. (2010). Expanding the impact of practical scientific concepts for low-literate learners through an inclusive and participatory virtual knowledge ecosystem. *Journal of the World Universities Forum*, *3*(4), 147–164. https://doi.org/10.18848/1835-2030/CGP/v03i04/5669
- Bello-Bravo, J., Medendorp, J., & Pittendrigh, B. R. (2022). Just participation or just participation? A participatory justice model for more successful theory of change design, implementation, and solution uptake. *Heliyon*, 8(7), e09808. https://doi.org/10.1016/j.heliyon.2022.e09808
- Bonilla Lynch, Á., & Rojas Alfaro, R. (2012). El aprendizaje de lenguas extranjeras como herramienta para el desarrollo humano. Proceedings of the Congreso Iberoamericano de Las Lenguas En La Educación y En laCultura / IV Congreso Leer.Es (pp. 1–11). Organización de los Estados Iberoamericanos.
- Box, G. E. (1976). Science and statistics. *Journal of the American Statistical Association*, 71(356), 791–799. https://doi.org/10.1080/01621459.1976.10480949
- Box, G. E. (1979). Robustness in the strategy of scientific model building. In R. L. Launer, & G. N. Wilkinson (Eds.). *Robustness in Statistics* (pp. 201–236). Academic Press. https://doi. org/0.1016/B978-0-12-438150-6.50018-2
- Box, G. E., & Draper, N. R. (1987). *Empirical model-building and response surfaces*. John Wiley & Sons.
- Burgess, R. G. (1982). The unstructured interview is a conversation. In R. G. Burgess (Ed.). *Field Research: A Sourcebook and Field Manual* (pp. 177–182). Routledge.
- De Lucas Ancillo, A., Del Val Núñez, M. T., & Gavrila, S. G. (2021). Workplace change within the COVID-19 context: a grounded theory approach. *Economic research*, *34*(1), 2297–2316. https://doi.org/10.1080/1331677X.2020.1862689
- Denzin, N. K. (1970). Strategies of multiple triangulation. In *The research act in sociology: A theoretical introduction to sociological method* (pp. 297–313). Aldine Transaction.
- Ellis, C., Adams, T. E., & Bochner, A. P. (2011). Autoethnography: an overview. *Historical Social Research*, *36*(4), 273–290. https://doi.org/10.12759/hsr.36.2011.4.273-290

- Fielding, N. G. (2012). Triangulation and mixed methods designs: Data integration with new research technologies. *Journal of Mixed Methods Research*, 6(2), 124–136. https://doi. org/10.1177/1558689812437101
- Freynet, N., & Clément, R. (2019). Perceived accent discrimination: Psychosocial consequences and perceived legitimacy. *Journal of Language and Social Psychology*, 38(4), 496–513. https://doi.org/10.1177/0261927X19865775
- Geertz, C. (2008). Thick description: Toward an interpretive theory of culture. In T. Oakes, & P. L. Price (Eds.). *The cultural geography reader* (pp. 41–51). Routledge.
- Gerber, E. (2009). Using improvisation to enhance the effectiveness of brainstorming. In D. R. Olsen & R. B. Arthur (Eds.). *Proceedings of the SIGCHI Conference on Human Factors in Computing Systems* (pp. 97–104). Association for Computing Machinery. https://doi.org/10.1145/1518701.1518718
- Goswami, R., Roy, K., Dutta, S., Ray, K., Sarkar, S., Brahmachari, K., Nanda, M. K., Mainuddin, M., Banerjee, H., & Timsina, J. (2021). Multi-faceted impact and outcome of COVID-19 on smallholder agricultural systems: Integrating qualitative research and fuzzy cognitive mapping to explore resilient strategies. *Agricultural Systems*, 189, 103051. https://doi.org/10.1016/j. agsy.2021.103051
- Gunderson, L. (1999). Resilience, flexibility and adaptive management Antidotes for spurious certitude? *Conservation Ecology*, *3*(1), 7. https://doi.org/10.5751/ES-00089-030107
- Haggerty, K. D. (2003). Review essay: Ruminations on reflexivity. *Current Sociology*, 51(2), 153–162. https://doi.org/10.1177/00113921030512007
- Hamada, Y. (2019). Shadowing: What is it? How to use it. Where will it go? *RELC Journal*, *50*(3), 386–393. https://doi.org/10.1177/0033688218771380
- Henningsen, D. D., & Henningsen, M. L. M. (2018). Does brainstorming promote cohesiveness? How the rules of brainstorming mirror symbolic convergence. *Communication reports*, *31*(2), 103–114. https://doi.org/10.1080/08934215.2017.1394476
- Heron, J. (1982). *Experiential training techniques*. Human Potential Research Project, University of Surrey.
- Heron, J., & Reason, P. (2008). Extending epistemology within a co-operative inquiry. In P. Reason, & H. Bradbury (Eds.). *The Sage handbook of action research: Participative inquiry and practice, Vol. 2* (pp. 366–380). Sage.
- Holland, A. A. (2019). Effective principles of informal online learning design: A theory-building metasynthesis of qualitative research. *Computers & Education*, 128, 214–226. https://doi. org/10.1016/j.compedu.2018.09.026
- Javadi-Pashaki, N., & Darvishpour, A. (2020). The review of theoretical sensitivity and reflexivity concepts in qualitative research. *Journal of Qualitative Research in Health Sciences*, 8(2), 57–65.
- Jones, K. A., & Sharma, R. S. (2021). The learning model. In K. A. Jones, & R. S. Sharma (Eds.). *Higher education 4.0* (pp. 89–101). Springer. https://doi.org/10.1007/978-981-33-6683-1\_4

- Korzybski, A. (1933). *Science and sanity: An introduction to non-Aristotelian systems and general semantics.* Institute of General Semantics.
- Lamb, D. (2021). A phenomenological study examining how the COVID-19 pandemic changed the way teachers use technology to deliver instruction from March 2020 May 2021 (unpublished doctoral dissertation). East Tennessee State University. https://dc.etsu.edu/etd/3975
- Lambert, S. D., & Loiselle, C. G. (2008). Combining individual interviews and focus groups to enhance data richness. *Journal of Advanced Nursing*, 62(2), 228–237. https://doi.org/10.1111/j.1365-2648.2007.04559.x
- Lines, R. L., Pietsch, S., Crane, M., Ntoumanis, N., Temby, P., Graham, S., & Gucciardi, D. F. (2021). The effectiveness of team reflexivity interventions: A systematic review and meta-analysis of randomized controlled trials. *Sport, Exercise, and Performance Psychology*, 10(3), 438–473. https://doi.org/10.1037/spy0000251
- Lippi-Green, R. (1997). *English with an accent: Language, ideology, and discrimination in the United States.* Routledge.
- Lobe, B., Morgan, D., & Hoffman, K. A. (2020). Qualitative data collection in an era of social distancing. *International Journal of Qualitative Methods*, 19, 1–8. https://doi. org/10.1177/1609406920937875
- Lu, X. (2010). Automatic analysis of syntactic complexity in second language writing. *International journal of corpus linguistics*, 15(4), 474–496. https://doi.org/10.1075/ijcl.15.4.02lu
- Lutomia, A. N., Bello-Bravo, J., Lutomia, N. I., Kataru, J. K., Medendorp, J. W., & Pittendrigh, B. R. (2024). Participatory practices and lessons from Scientific Animations Without Borders and a WhatsApp network in a post-COVID age: The case of video animations for rural agriculture. In A. Chowdhury, & G. A. Gow (Eds.). *Digital communication for agricultural and rural development* (pp. 253–270). Routledge.
- Maturana, H. R., & Varela, F. J. (1987). *The tree of knowledge: The biological roots of human understanding*. Shambhala.
- Abbe, A., & Brandon, S. E. (2014). Building and maintaining rapport in investigative interviews. *Police Practice and Research*, *15*(3), 207–220. https://doi.org/10.1080/15614263.2013.8 27835
- Mills, J. (2010). Self-construction through conversation and narrative in interviews. *Educational Review*, 53(3), 285–301. https://doi.org/10.1080/00131910120085883
- Moscoso, S. (2000). Selection interview: A review of validity evidence, adverse impact and applicant reactions. *International Journal of Selection and Assessment*, 8(4), 237–247. https://doi.org/10.1111/1468-2389.00153
- Nunkoosing, K. (2005). The problems with interviews. *Qualitative Health Research*, 15(5), 698–706. https://doi.org/10.1177/1049732304273903
- Olson, L. J. (2015). Interview as conversation: Agency and self-construction in a Russian rural woman's story of courtship and marriage. In M. Ilic, & D. Leinarte (Eds.). *The Soviet past in the post-socialist present: Methodology and ethics in Russian, Baltic and Central European oral history and memory studies* (pp. 51–68). Routledge.

- Partington, G. (2001). Qualitative research interviews: Identifying problems in technique. *Issues in Educational Research*, *11*(2), 32–44.
- Pask, G. (1976). Conversation theory: Applications in education and epistemology. Elsevier.
- Paulus, P. B., & Kenworthy, J. B. (2019). Effective brainstorming. In P. B. Paulus, & B. A. Nijstad (Eds.). *Handbook of Group Creativity: Innovation Through Collaboration* (pp. 287–386). Oxford University Press.
- Richards, L. (2013). Difference-making from a cybernetic perspective: The role of listening and its circularities. *Cybernetics & Human Knowing*, 20(1–2), 59–68.
- Richards, L. (2019). Understanding, Design, Models, Dialogue: The Orienting Role of Language. *She Ji: The Journal of Design, Economics, and Innovation*, 5(4), 369–372. https://doi. org/10.1016/j.sheji.2019.11.008
- Rojas-Alfaro, R. (2021). Spoken English at airport/border control customs: Designing and evaluating an interactive model for occupational English with adult second language learners on the go (Doctoral dissertation). University of Illinois at Urbana-Champaign.
- Rojas-Alfaro, R., & Chen, D. (2019). Motivations for the use of English on customs officers' work performance. *Journal of Organizational Psychology*, 19(3), 10–23. https://doi. org/10.33423/jop.v19i3.2141
- Roulston, K. (2019). Epistemology and interviews. Oxford Research Encyclopedia of Education (n.p.). Oxford University Press. https://doi.org/10.1093/acrefore/9780190264093.013.551
- Schaeffer, N. C. (2004). Conversation with a purpose or conversation? Interaction in the standardized interview. In P. P. Biermer, R. M. Groves, L. E. Lyberg, N. A. Mathiowetz, & S. Sudman (Eds.). *Measurement errors in surveys* (pp. 365–391). John Wiley & Sons.
- Scott, C., & Medaugh, M. (2017). Types of observers. In C. S. Davis, & R. E. Potter (Eds.). *The international encyclopedia of communication research methods* (pp. 1–5). John Wiley & Sons, Inc.
- Seidman, I. (1991). *Interviewing as qualitative research: A guide for researchers in education and the social sciences.* Teachers College Press.
- Seidman, I. (2013). *Interviewing as qualitative research: A guide for researchers in education and the social sciences (4th ed.)*. Teachers College Press.
- Shaikh, J. R., & Patil, M. (2020). Qualitative tests for preliminary phytochemical screening: An overview. *International Journal of Chemical Studies*, 8(2), 603–608. https://doi.org/10.22271/chemi.2020.v8.i2i.8834
- Shannon, C., & Weaver, W. (1949). The mathematics of communication. *Scientific American*, *181*(1), 11–15.
- Sherif, B. (2001). The ambiguity of boundaries in the fieldwork experience: Establishing rapport and negotiating insider/outsider status. *Qualitative Inquiry*, 7(4), 436–447. https://doi.org/10.1177/107780040100700403
- Shernoff, E. S., Von Schalscha, K., Gabbard, J. L., Delmarre, A., Frazier, S. L., Buche, C., & Lisetti, C. (2020). Evaluating the usability and instructional design quality of Interactive Vir-

tual Training for Teachers (IVT-T). *Educational Technology Research and Development*, 68(6), 3235–3262. https://doi.org/10.1007/s11423-020-09819-9

- Taylor, P. J. (2010). *Unruly complexity: Ecology, interpretation, engagement*. University of Chicago Press.
- Tennyson, R. D., & Park, O. C. (1980). The teaching of concepts: A review of instructional design research literature. *Review of Educational Research*, 50(1), 55–70. https://doi. org/10.3102/00346543050001055
- Thurmond, V. A. (2001). The point of triangulation. *Journal of Nursing Scholarship*, 33(3), 253–258. https://doi.org/10.1111/j.1547-5069.2001.00253.x
- Van Biljon, J. (2011). A critical review on the reporting of surveys in transdisciplinary research: A case study in Information Systems. *TD: The Journal for Transdisciplinary Research in Southern Africa*, 7(2), 337–350.
- Vaughn, S., Schumm, J. S., & Sinagub, J. M. (1996). Focus group interviews in education and psychology. Sage.
- Webb, C., & Kevern, J. (2001). Focus groups as a research method: a critique of some aspects of their use in nursing research. *Journal of Advanced Nursing*, *33*(6), 798–805. https://doi.org/10.1046/j.1365-2648.2001.01720.x
- Webber-Ritchey, K. J., Simonovich, S. D., & Spurlark, R. S. (2021). COVID-19: Qualitative research with vulnerable populations. *Nursing Science Quarterly*, *34*(1), 13–19. https://doi. org/10.1177/0894318420965225
- Williams, M., & Moser, T. (2019). The art of coding and thematic exploration in qualitative research. *International Management Review*, *15*(1), 45–55.